

LETTER 133

Clock House,
Elizabeth St,
BRISBANE
11 th. May 1923

E. C. Barton, Esq.,
Royal Societies Club
St. James St,
LONDON S.W.

Dear Mr. Barton,

Yours of March 24 th. just received. You seem to be having exceptional difficulties in getting someone to take up the manufacture and yet no doubt there are numerous small shops would be glad to take on the work.

As regards the use of the filler, each user seems to have their own idea and say theirs is the best. Bickfords keep it well off the table and the girl pushes the bottle up against the switch, whereas Taylor & Colledge fix it just the height of the bottle so that when pushed underneath the liquid flows.

The estimates given under "Directions" are under the number that have been done by a smart girl, one gross in a little under five minutes for two ounce bottles has been attained.

We have still kept to the price of Twenty pounds (£20) each but could sell many more at a cheaper rate, but are loath to reduce it as yet.

Hoping for your further good news.

I am,

Yours faithfully,
Alf Geo Jackson

P.S. Taylor & Colledge are now using 6 Bottle Fillers and Bickfords two.